

Presented by



WORKSHOP ON EMOTIONAL INTELLIGENCE & LEADERSHIP



Mr. Surya Rao & Dr. Daniel Goleman



Dr. Ashis Sen & Dr. Daniel Goleman

Date & Venue

05th March, 2016

at

Hotel JW Marriott,
Juhu Tara Road, Juhu,
Mumbai: 400099

Timings:

Registration:
9.00am to 9.30am
Sessions: 09.30am to 5.30pm

“Emotional Intelligence is the learned ability to think constructively and act wisely”

- Dr. Darwin B Nelson and Dr. Gary R Low

Background:

- ❖ An analysis of more than 300 top-level executives from fifteen Global companies showed that 6 Emotional Competencies distinguished stars from the average: Influence, Achievement Orientation, Team Leadership, Organizational Awareness, Self-confidence & Leadership (Spencer Jr.1997)
- ❖ In jobs of medium complexity (sales clerks, mechanics), a top performer is 12 times more productive than those at the bottom and 85 percent more productive than an average performer. In the most complex jobs (sales people, account managers), a top performer is 127 percent more productive than an average performer (Hunter, Schmidt, & Judiesch, 1990).

The above two researches amongst many others help us to realize the critical connection of Emotional Intelligence to performance and the need to understand, assess and improve Emotional Intelligence.

The knowledge, skills, and abilities we now know as Emotional Intelligence Competencies influence our productivity and quality of life we enjoy. Now more than ever, Social and EI Competencies are becoming the 'new yardstick' by which employees and leaders are measured.



Objectives of the workshop (Benefits to Participants and Organizations):

1. The purpose of this workshop is to introduce professionals and academicians to Emotional Intelligence and its impact on work and academic performance.
2. Help understand basics on the Neuroscience of Learning
3. To bring awareness on differentiating Competencies of Leaders/Star Performers
4. To develop the ability to create Resonant Leadership
5. To enhance the capacity to understand the stated and Latent needs of customers

Faculty:

Dr. Ashis Sen has over 3 decades of Industry experience and is Chairman of Forum for Emotional Intelligence Learning (FEIL). He has worked on designing Coaching & Mentoring interventions at a fortune 500 company and more than 400 people have been assessed on their competencies. This intervention facilitated in building leadership pipeline and he received many awards including from SHRM. His talk has featured in CNBC TV 18. Dr. Ashis Sen has involved to build a competency model and assessment process in one of the large public sector companies in 2013 with Dr. Robert Emmerling and Dr. Lyle Spencer, one of the gurus on competency who has worked with David McClelland (Professor at Harvard Business School. Dr. Ashis Sen has been invited by Harvard Business School to build a case study on effective visioning processes in a large public sector in India, where Dr. Ashis was involved actively and the same has been published as a Harvard Business Case Study. It has also been included in a book 'Talk Inc.' Dr. Ashis Sen has received the 'Hall of Fame' award on Balanced Scorecard implementation as Head -Balanced Scorecard Initiative in HPCL, India. This Award is from Palladium in which Dr. Kaplan & Dr. Norton (Originators of Balanced Scorecard concept) are the directors. His articles have been published in international magazines like Reflections and Systems thinker, Balanced Scorecard Collaborative (Harvard Business Publishing) which are leading management journals globally. Dr. Ashis Sen is Co-author of a book 'Fuelling Success' listed in IIM, Ahmedabad. Dr. Ashis Sen is the Co-ordinator for Society of Organizational Learning (SOL) in India. SOL is headed by Peter Senge, Faculty at MIT Boston and Author of the seminal book 'The Fifth Discipline'.

Surya Rao A, OD Expert & Executive Coach, associated with FEIL. He was an Internal Coach involved in Organizational Transformation Process for 4 years, headed as Deputy General Manager – Training for 3 years and as Deputy General Manager – Corporate Social Responsibility for 3 years, in Human Resources Development at Hindustan Petroleum Corporation Limited. He designed Training Modules and facilitated workshops on Co-creating shared Visions, Strategy Building, Balanced Scorecard implementation, Competency Mapping, Employee Engagement, Gallup Q12, Leadership Development, Emotional Intelligence, MBTI, FIRO-B and Appreciative inquiry. Surya has 3 decades of experience in PSU/Private industry in managing/leading teams in field and in Coaching/ Mentoring as Functional Head. He is a graduate in Mechanical Engineering and attained Masters in Business Administration and Masters in Science - Applied Psychology. He is Co-author of the book "Fuelling Success". Surya is certified by internationally renowned Hay group as an Executive Coach. Mr. Surya Rao A is recognized by ETRI (Emotional Intelligence Training Research Institute), USA and awarded 'Personal Excellence Award' for his significant and longstanding contributions in applying and modelling Transformative Emotional Intelligence in Corporate Cultures. Founded and promoted FEIL and organized Global EI Forums in partnership with Tata Institute of Social Sciences (TISS).

Target Audience

- VPs and HODs from all Disciplines
- Doctors and Medical Staff
- HR Officers across Levels
- Coaches and Mentors
- Executives from Service Sector

Methodology

- Interactive Lecture Sessions
- Facilitation with Indian and Global Case Studies
- Video Clips
- Group Discussions
- Group Exercises
- Hand-Outs of Important Articles
- Role Plays

Participation Fees

Rs. 10,000/- plus 14.5% Service Tax per participant

Mode of Payment

Cheque/ DD drawn in favour of "Forum for Emotional Intelligence Learning" should be sent to 'FEIL, 204-B, Sumit Samarth Arcade, Aarey Road, Goregaon (West), Mumbai – 400062.

Nominations, Enquiry & for NEFT Payments

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